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Innovative Audio Video Communications Made Simple.™

AVI-SPL Lands Company's Largest Single Telepresence Contract for \$2M+

Telepresence and Infrastructure sales fuel explosive growth of 68 percent year-over-year in video-driven revenue

TAMPA, Fla. June 11, 2010 – AVI-SPL, a leading provider of video and audio communications solutions, announced today that it realized its largest growth to-date in video-related revenue during the first five months of 2010. The growth in revenue can be attributed to a stronger focus on video communications solutions and the growing demand for Telepresence solutions and the associated video infrastructure.

AVI-SPL recently won the company's single largest video contract valued at more than \$2 million, which includes six Telepresence rooms and more than two dozen HD video systems, plus multi-point bridges, firewall traversal equipment, gatekeepers and AVI-SPL's VNOC managed services for the system.

"At InfoComm last June, we announced our initiative to establish a focus on video communications with the goal of establishing AVI-SPL as a dominant player in the video solutions space," said Don Mastro, executive vice president of sales. "It is great to see how our whole sales organization has responded and the tremendous growth we are achieving as a result. Our customers and partners are becoming increasingly aware of our depth and capabilities as it relates to video communications and we expect continued strong growth in this segment for the remainder of the year."

AVI-SPL is focused on helping people meet and communicate, whether in an office environment between a few people, a large stadium where tens of thousands of fans want to hear and see the action, or a command and control center monitoring global activity. AVI-SPL is uniquely positioned because its expertise across all audio and video technologies can address the most complex requirements across both the Environment and the Experience, providing a total solution for its customers.

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About AVI-SPL

Headquartered in Tampa, Fla., AVI-SPL is the result of a merger between Audio Visual Innovations (AVI) and Signal Perfection, Ltd. (SPL). In aggregate the company has more than 40 years of experience providing innovative audio and video communications solutions with a strong tradition of high quality and exceptional customer service. As the largest global integrator for audio and video communications systems and services, AVI-SPL is uniquely positioned to deliver the most comprehensive line-up of presentation solutions, including: systems integration, sales and rentals, complete staging and production, managed conferencing, IP integration and event management. For more about AVI-SPL, visit www.avispl.com.

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